

## Nanea at Koa Ridge

Castle & Cooke Homes Hawaii, Inc.

This community's Hawaiian name means tranquility and the model represents the very first of this home series offered at Koa Ridge. A total of 146 detached single-family condominium homes were marketed in nine phases. Six floorplan designs were available. The homes in this community have lots of space, flexibility, outdoor areas and an open layout with family-friendly features. With its high ceilings, options for a second family room, options for built-in desks, and covered lanai areas for outdoor relaxation, it became the perfect home design for the way Hawaii families live.

Not only did this community go out for sale shortly after the start of the COVID-19 pandemic it also presented the unique challenge of being the very first home series released for sale in the new master-planned community of Koa Ridge. Outdoor spaces matter more since the pandemic and the open layout of these homes has been well-received. All the homes offered were sold in record time. Each of the nine phases sold out with a single lottery, and on average we received five times the number of qualified applicants needed to sell out each phase.



